

Curriculum Vitae

Sunita Rani

Haryana School of Business
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Current Appointment

2023- Present: Professor of Management, Haryana School of Business (HSB), Guru Jambheshwar University of Science and Technology (GJUS&T), Hisar-125001, Haryana, India

Prior Appointments

1. 2014-2023: Professor of Social Management, Lal Bahadur Shastri National Academy of Administration (LBSNAA), Mussoorie-248179, Uttarakhand (India)
2. 2004-2014: Commissioned Officer (Short Service Commission) in Ground Duty (Education Branch), Indian Air Force
3. 2003-2004: Training at Indian Air Force Academy
4. 2002-2003: Lecturer, Department of Applied Psychology, Guru Jambheshwar University of Science & Technology (GJUS&T), Hisar-125001, Haryana (India)
5. 2000-2002*: Lecturer, Psychology, Mrs Helena Kaushik Womens' College, Malsisar-331028, Rajasthan (India)

*With a break of few months in between

Research Interests

Personality, Negotiation and Conflict Handling Skills, Gender issues in Entrepreneurship and Negotiation, Training and selection process of Civil Services Officers, Human Resource Management Issues, Consumer Behaviour

Academic Qualification*

2014: **MBA** Guru Jambheshwar University of Science & Technology, Department of Distance Education, Hisar-125001 (India)

2008: **PhD (HRM)** Guru Jambheshwar University of Science & Technology, Haryana School of Business, Hisar-125001 (India)

Dissertation: A Study of Personality Variables of Aspiring and Experienced Entrepreneurs and Managers

2000: **M.Sc. Applied Psychology** Guru Jambheshwar University of Science & Technology (GJUS&T), Department of Applied Psychology, Hisar-125001 (India)

1998: **B.Sc. (Home Sciences)** Chaudhary Charan Singh Haryana Agriculture University, Indira Gandhi College of Home Science, Hisar-125001 (India)

**Other than the formal degrees, completed Certificate in Computing (1999), Advance Diploma in Computers (2000) and PG Diploma in HRM (2001).*

Awards and Achievement

2009-2010: Completed Mountaineering Expedition to Mount Kamet and Mount Saser Kangri with Indian Air Force Teams

2009: Topper of Basic Professional Knowledge Course (BPKC)- Education Branch in Indian Air Force

2002: Qualified for Junior Research Fellowship (**JRF**) scheme of the University Grants Commission (UGC-JRF) in Psychology

2000: Received Gold Medal in M.Sc. Applied Psychology

1999: Qualified University Grants Commission (UGC-NET) in Psychology

1998: Merit Certificate in National Service Scheme* (NSS)

**NSS is a voluntary association of young people in Colleges, Universities and at 10+2 level working for a campus-community (esp. Villages) linkage. The affiliated university awards a merit certificate to the volunteers after completing two years in NSS.*

Professional Training and Internships

- **Levers of Transfer Effectiveness® Certified Transfer Designer (Online)** (22 December, 2022), Institute for Transfer Effectiveness, www.transfereffectiveness.com
- **The Insight Course** (27 April 2022) by Tasha Eurich, The Future Ready Leader
- **FIRO Certification Program (Online)** (21 April - 22 April, 2022), The Myers-Briggs Company, India.
- **Data Analytics Foundation Certification** (04 February – 08 March, 2022), Carnegie Mellon University-Australia
- **Introduction to Coaching Programme** (01-09 December 2021), Director of Continuing Education, University of Cambridge
- **Organizational Leadership for 21st Century (Online)** (27 February- 21 March, 2021), Indian Institute of Management Ahmedabad (IIMA), India.
- **Faculty Development Programme in Pedagogy and Research Methods (Online)** (22 June- 28 July, 2020), Indian Institute of Management Ahmedabad (IIMA), India.
- **How to teach online (Online)** (July 6-11, 2020), Indian Institute of Management Indore (IIMI), India.

- **Negotiating The Impossible** (May 16, 2019), Program on Negotiation at Harvard Law School, Cambridge, Massachusetts.
- **Negotiation and Leadership** (May 13-15, 2019), Program on Negotiation at Harvard Law School, Cambridge, Massachusetts.
- **Training of Trainers Programme on Public Procurement** (January 28-30, 2019), LBSNAA, Mussoorie, India.
- **Faculty Development Programme on Ethics and Values for Service Delivery** (December 19-20, 2018), Centre for Public Systems Management, LBSNAA, Mussoorie, India.
- **Faculty Development Programme on Data Visualization, Data Interpretation, Emerging Fields in Data Uses** (December 17-18, 2018), Centre for Public Systems Management, LBSNAA, Mussoorie, India.
- **Training of Trainers Programme on Direct Trainer Skills** (July 16-21, 2018), Centre for Public Systems Management, LBSNAA, Mussoorie, India.
- **Training of Trainers Programme on Negotiation** (March 19-23, 2018) conducted by Dr Himanshu Rai and Dr Franz Wohlgezogen, LBSNAA, Mussoorie, India.
- **Training of Trainers on Ambassadors of Evidence** (January 13-15, 2018), LBSNAA (India) by Theodore Svoronos from Harvard Kennedy School.
- **Training of Trainers on Case Study Writing and Teaching Method** (January 8-12, 2018), LBSNAA (India) by Prof. Robert Kent Weaver from Georgetown University.
- **Training of Trainers for Gender Responsive Governance: Orientation Course** (July 10-15, 2017), National Gender Centre at LBSNAA, Mussoorie, India.
- **Certification Program in Workplace Big Five Profile 4.0™** (January 18-20, 2017), Chatur Knowledge Networking for Centre for Applied Cognitive Studies (USA), Pune, India.
- **Case Teaching and Writing Workshop** (January 4-8, 2016), LBSNAA (India) by Prof. Robert Kent Weaver from Georgetown University.
- **Faculty Development Program in Management** (08 June - 26 September 2015), Indian Institute of Management, Ahmedabad (IIMA), India.
- **Training of Trainers Programme on Negotiation** (February 23-27, 2015), SDA Bocconi LBSNAA, Mussoorie, India.
- **Training of Trainers Programme on Leadership** (December 6-7, 2014) “Leading with Passion and Purpose: Serving people by leading self and others” Deutsche Gesellschaft Für Internationale Zusammenarbeit (GIZ) GMBH, LBSNAA, Mussoorie, India.
- **Training Programme on Civil Administration** (June 10-14, 2013), No. 20 WG, AF (Air Force Station Bagdogra), Bagdogra, India.
- **Western Air Command Human Resource Development Workshop** (February 16-18,

2011), Air Force Station Rajokri, New Delhi, India.

- **Basic Professional Knowledge Course** (07 September - 01 October 2009) covered subjects like Education Administration, Modern Trends in Teaching, Educational Statistics, Human Resource Development, and Guidance & Counselling, etc., Air Force Administration College, Coimbatore, India.
- **Basic Air Staff Course** (29 September - 24 October 2008) covered subjects like Administration, Security, Law, Management, Accounts, etc., Air Force Administration College, Coimbatore, India.
- **Summer Training** (13 June-12 July 2000) on “Effects of Personality Traits on Work Motivation and Job Stress”, SPL Limited, Somani Tiles, Bahadurgarh, Haryana, India.

Teaching Experience

1. **Professor of Management:** Haryana School of Business (HSB), Guru Jambheshwar University of Science and Technology (GJUS&T), Hisar (2023-Present)
 - Human Resource Management
 - Business Research Methods
2. **Professor of Social Management:** Lal Bahadur Shastri National Academy of Administration, LBSNAA, Mussoorie (2014-2023)
 - **Induction Courses: New Recruits in Civil Services**
Topics:
Negotiation, Leadership, Personality, Team Building, Motivation, Emotional Intelligence, Decision Making, Power and Authority, Organizational Change, Inclusion and Diversity, Human Resource Management in Government, Research Methodology
 - **Mid-Career Training Programs: Indian Administrative Service Officers from 08-25 Years of Experience)**
Topics:
Negotiation, Leadership, Personality, Team Building, Emotional Intelligence
Certified to apply Workplace Big Five Profile from Personality Paradigm
3. **Squadron Leader (Commissioned Officer):** Indian Air Force (Education Branch-Ground Duty) (2004-2014)
 - **New Recruits in Indian Air Force**
Subjects:
Psychology, General Studies, English
 - **Personnel in Indian Air Force**
Topics:

Career Counselling, Motivation

4. **Lecturer:** Department of Applied Psychology, Guru Jambheshwar University of Science & Technology (GJUS&T), Hisar-125001, Haryana (India) (2002- 2003)
 - **Post Graduate Students (M.Sc. Applied Psychology)**
Subjects:
Psychological Testing
Research Methods
Human Resource Management
Guidance and Counselling
Statistics
5. **Lecturer:** Mrs Helena Kaushik Women's College, Malsisar-331028, Jhunjhunu, Rajasthan (India) (2000-2002)
 - **Undergraduate Students (BA Psychology)**
Subject:
Psychology

Curriculum/Module/Teaching Material Development

- Curriculum development for Integrated BBA (Hons./Hons. With Research)- MBA
- Online Module on Motivation for Induction Course at LBSNAA
- Developed teaching material for various modules related to Organizational Behavior such as Negotiation, Leadership, Emotional Intelligence, Power and Authority etc.

As coordinator of Management and Behavioral Science, involved in regular updating of existing modules and evaluation of various modules.

Simulations Developed for training purpose at LBSNAA*

- Aswathy, S., Paliwal, N., and **Rani, S.** (2020). *CEO and President Zila Parishad*. LBSNAA
- Aswathy, S., Paliwal, N., **Rani, S.**, and Sahay, M. (2020). *The Power Tariff Case: A tale of two states*. LBSNAA

**These simulations are being used in the Negotiation Module conducted by the Academy.*

Administrative Experience

1. **Professor of Management:** Haryana School of Business (HSB), Guru Jambheshwar University of Science and Technology (GJUS&T), Hisar (2023-Present)
 - Programme coordinator for Integrated BBA (Hons./Hons. With Research)- MBA
 - Coordinator for Remedial Coaching Centre (wef 12th Jan 2024)
 - Director, UGC-MMTTC (wef 20th Mar 2024)
2. **Professor of Social Management:** Lal Bahadur Shastri National Academy of Administration, LBSNAA, Mussoorie (2014-2023)

- Incharge of Sardar Patel Leadership Centre (SPLC)
- Incharge of Academy Library (Gandhi Smriti Library, LBSNAA)
- Incharge of Security Section of the Academy
- Incharge of Store and Supply Section of the Academy
- Incharge Adventure Sports Club and Rifle and Archery Club
- Incharge of Riding Establishment
- Discipline Incharge for the Induction Courses
- Outdoor activities Incharge for the Induction Courses
- Associate course coordinator for various courses
- Counsellor for recruits in Civil Services

3. Squadron Leader(Commissioned Officer): Indian Air Force (Education Branch-Ground Duty) (2004-2014)

- **During posting to the Training Academy:** Incharge of training of recruits in Indian Air Force.
- **During posting to Flying and Maintenance Stations:** As Incharge of the Station Education Section, responsible for academic training, training and development of the Station personnel (Officers, Airmen, and Civilians).
- Incharge of Station Library.
- Responsible for smooth conduct of recruitment and promotion exams.
- Responsible for promoting IAF and motivating youngsters to join.
- Executive Officer for Air Force School and Kendriya Vidyalaya* (Senior Secondary School).
- Station Adjutant: Incharge of Administration in the Station and responsible for coordination between the Commander and other sections and units in the Station.
- Incharge of Civil Administration of the Station
- Editor of Station Flight Safety Magazine

**Kendriya Vidyalaya are central government schools in India under the aegis of the Ministry of Education, Government of India.*

Professional Development Workshops Conducted

- Workshop on “*Using Cases to Teach*” (online) at Singapore University of Social Sciences, Singapore on Oct 11, 2023.
- Workshop on “*Leadership, Coordination and Communication*” for 59th CBP for Civil servants of Bangladesh, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on May 10, 2023.
- Workshop on “*Case Teaching And Participant-Centered Learning*” (online) at Singapore University of Social Sciences, Singapore on April 12, 2023.

- Workshop on “*Motivation for Efficiency of Staff*” for Civil Servants of Bangladesh, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on December 14, 2022.
- Workshop on “*Human Resource Management*” for Civil Servants of Bangladesh, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on December 14, 2022.
- Workshop on “*Leadership, Coordination and Communication*” for Civil Servants of Bangladesh, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on December 12, 2022.
- Workshop on “*Let’s find out our personality type (working towards self awareness.)*” at Academia Industry Interface 2022 Organized By Department of Commerce and Management Studies University School of Open Learning Panjab University Chandigarh From 01.04.2022 to 03.04.2022 (On-line)
- Workshop on “*Leadership, Coordination and Communication*” for 50th Mid-Career Training Programme in Field Administration for Civil Servants, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on December 30, 2019.
- Workshop on “*Negotiation Skills*” for 2nd Mid-Career Training Programme for Township Administrators of Myanmar, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on November 23, 2019.
- Workshop on “*Communication Skills and Self Awareness*” in Management Development Programme for Senior Officers of Lok Sabha Secretariat, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on September 25, 2019.
- Workshop on “*Negotiation Skills*” for 1st Mid-Career Training Programme for Township Administrators of Myanmar, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on July 22, 2019.
- Workshop on “*Communication Skills and Self Awareness*” in Management Development Programme for Senior Officers of Rajya Sabha Secretariat, National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on May 8, 2019.
- Workshop on “*Negotiation Skills*” for Civil Engineers of Power Sector Assam conducted at National Centre for Good Governance (An Autonomous Institution of Department of Personnel and Training, Government of India) Mussoorie, India on March 14, 2019.
- Workshop on “*Leadership Development*” for Post Graduate Students and Research Scholars of the Department of Applied Psychology, GJUS&T, Hisar, India on January 15, 2019.

- Workshop on “*Leadership*” for 69th Batch of Indian Revenue Service Officers, National Academy of Direct Taxes (NADT) Nagpur, India on April 3-4, 2017.

As Resource Person/ Guest Speaker

- Guest Speaker for “*Decision Making and Problem Solving Skill*”, in UGC sponsored One-Week Online (Live Mode) Short Term Programme on “Leadership Development” conducted by UGC-HRDC, GJUS&T, Hisar, on 22 December, 2022.
- Guest Speaker for Webinar on “*Positive Thinking: Be the change you want to see in the world*” held by Dean Students Welfare, GJUS&T, Hisar-125001, on May 27, 2021.
- Guest Speaker for “*Socio-Ecological Perspectives in Psychological Well Being*”, Department of Psychology, BLJS College Tosham, Bhiwani (Haryana) on 27-28 March, 2021.
- Guest Speaker for “*Teaching Team Building Through Experiential Exercises*”, University Business School, Punjab Univeristy, Chandigarh on 25 February, 2021.
- Guest Speaker for “*Communication Skills*”, Dyal Singh College, Karnal from 30 Oct – 11 Nov, 2020.
- Guest Speaker for “*Ethics and Moral Values for Academic Leaders*” in one week online STTP sponsored by AICTE “Moral Values and Professional Ethics” on 27th October 2020.
- Guest Speaker for Webinar on “*Can Management be taught online? Possibilities and Pathways!*” on 11th June 2020.
- Guest Speaker for “*Communication with victims and Survivors*”, National Gender Centre, LBSNAA, Mussoorie, India on June 14, 2019.
- Guest Speaker for “*Understanding Personality and Personality Development*” for Indian Forest Officers, Mid-Career Training (MCT-III), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on January 17, 2018.
- Guest Speaker for “*Motivation Matters!*” for Indian Forest Officers, Mid-Career Training (MCT-III), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on January 17, 2018.
- Guest Speaker for “*Competency-Based Personnel Management*” for Indian Forest Officers, Mid-Career Training (MCT-III), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on January 17, 2018.
- Guest Speaker for “*Understanding Personality and Personality Development*” for Indian Forest Officers, Mid-Career Training (MCT-I), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on September 4, 2017.
- Guest Speaker for “*Understanding Motivation and its Implications*” for Indian Forest Officers, Mid-Career Training (MCT-I), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on September 4, 2017.

- Guest Speaker for “*Understanding Personality and Personality Development*” for Indian Forest Officers, Mid-Career Training (MCT-I), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on July 3, 2017.
- Guest Speaker for “*Competency-Based Personnel Management*” for Indian Forest Officers, Mid-Career Training (MCT-I), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on July 3, 2017.
- Guest Speaker for “*Understanding Personality and Personality Development*” for Indian Forest Officers, Mid-Career Training (MCT-II), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on March 28, 2017.
- Guest Speaker for “*Competency-Based Personnel Management*” for Indian Forest Officers, Mid-Career Training (MCT-II), Indira Gandhi National Forest Academy (IGNFA), Dehradun (India) on March 28, 2017.
- Guest Speaker for “*Writing Skills in Academic Disciplines*” in the UGC sponsored workshop on “Soft Skills and Creative Writing” organized by UGC-Human Resource Development Centre, GJUS&T, Hisar on February 5, 2016.
- Guest Speaker for “*Communication Skills*” in Orientation Programme, UGC-Human Resource Development Centre, GJUS&T, Hisar (India) on June 3, 2015.

Published Journals/Chapters/Book Review

- **Rani, S.** (2022). Critical perspectives on public systems management in India: Through the lens of district administration By Amar KJR Nayak and Ram Kumar Kakani, New York: Routledge. 8 March 2021; 1st edn. Language: English. Hardcover: 176 pages. ISBN-13: 978-0367540234. Public Administration & Development, 42(4), 256-257. <https://doi.org/10.1002/pad.1994>
- Soni, E., Behamani, R. K., & **Rani, S.** (2019). Attitude toward domestic violence: Validation of scale for Indian context. IAHRW International Journal of Social Sciences Review, 7(5), 953-957.
- Soni, E., Behmani, R. K., & **Rani, S.** (2018). Modernization and social marital adjustment of earning women. Indian Journal of Community Psychology, 14(1), 156-161.
- Soni, E., Behmani, R. K., & **Rani, S.** (2018). Attitude and attribution towards domestic violence among women in India. IAHRW International Journal of Social Sciences Review, 6(1), 146-149.
- Kundu, S. C. and **Rani, S.** (2016). Female aspirant human resources’ entrepreneurial orientation: a study in Indian context. *Management Research Review*, 39(2), 235-263, ISSN: 2040-8269. <https://doi.org/10.1108/MRR-11-2015-0267>
- Kundu, S. C. and **Rani, S.** (2013). Demographic and personality determinants of entrepreneurial tendencies of aspirant human resources. In Mukhopadhyay C. et al.

(Eds.), *Driving the Economy through Innovation and Entrepreneurship* (pp. 377-388), India: Springer. https://doi.org/10.1007/978-81-322-0746-7_31

- Kundu, S. C. and **Rani, S.** (2010). Entrepreneurial Tendencies of Aspiring Human Resources in India: A Multivariate Analysis. *International Journal of Management and Enterprise Development (IJMED)*, 8(4), 333-357. www.inderscience.com
- Kundu, S. C. and **Rani, S.** (2008). Human resources' entrepreneurial attitude orientation by gender and background: a study of Indian Air Force trainees. *International Journal of Management and Enterprise Development*, 5(1), 77-101. <https://doi.org/10.1504/IJMED.2008.015908>
- Kundu, S. C. and **Rani, S.** (2008). A multivariate analysis of entrepreneurial/managerial tendencies of aspiring human resources in India. In Proceedings of *The 9th Management International Conference (MIC 2008)—Intercultural Dialogue and Management* (November 26-29), pp. 559-578. Spain: Barcelona.
- Kundu, S. C. and **Rani, S.** (2007). Human resources' self-esteem across gender and categories: a study. *Industrial Management & Data Systems*, 107(9), 1366-1390. <https://doi.org/10.1108/02635570710834018>
- Kundu, S. C. and **Rani, S.** (2007). Personality and attitudes of Indian young female workforce: Entrepreneurial orientation by education and regions. *Managing Global Transitions*, 5(3), 229-252. www.mgt.fm-kp.si
- Kaushik, N. and **Rani, S.** (2005). A Comparative study of achievement motivation, home environment and parent-child relationship of adolescents. *Journal of Psychological Research*, 49, 89-94.
- Kundu, S. C. and **Rani, S.** (2004). Entrepreneurial orientation of aspiring managers: a study. *International Journal of Management and Enterprise Development*, 1(3), 233-250. <https://doi.org/10.1504/IJMED.2004.004523>
- Kaushik, N. and **Rani, S.** (2003). HR challenges in technology management - A psychological perspective. Published in Banwet, D. K., Yadav, S. S., & Momaya, K. (Eds.). *Management of Research and Development in the New Millennium*. MacMillan. ISBN: 9781403909862, 1403909865

Papers Presented in Seminars/Conferences

- **Rani, S.** and Boora, S. (2024, March 06-08). Exploring Principles Governing Ethical Leadership: Experiences of Indian Public Administrators [Paper presentation]. The Sixth International Conference on Development and Governance in the BRICS, IIM Raipur, India.
- **Rani, S.** and Hasan, R. (2019, December 12-14). Gender, Person-Environment Fit and Personality Traits: A study of gender differences and similarities among Indian Civil Service Officers [Paper presentation]. 7th PAN IIM World Management Conference,

IIM Rohtak, India.

- Mann, S., Kumar, S. and **Rani, S.** (2017, July 14-15). Motives moving youth toward Online Shopping [Paper presentation]. International Conference on Strategies in Volatile and Uncertain Environment for Emerging Markets, Department of Management Studies, IIT Delhi, India.
- Kundu, S. C. and **Rani, S.** (2014, May 29-31). Female aspirant human resources' entrepreneurial orientation: a study in Indian context. In M. Chattaras, M. Cooper, J. Pancholi, P. Shukla (Eds.), *Proceedings of the 2014 (29-31May) IMRA-Kean International Conference*. New Jersey, USA. ISBN: 978-0-9573841-1-5.
- **Rani, S.** and Kumar, S. (2013, December 21-22). Factors Shaping the Online Shopping Perception and Behaviour of Indian Consumers [Paper presentation]. International Conference on Research in Marketing-ICRM-2013 (A Refereed International Conference), IIT Delhi, New Delhi, India.
- Kumar, S. and **Rani, S.** (2013, November 28). A study of online shopping behavior and its relationship with Socio-demographic factors [Paper presentation]. Jagriti 2013, First Conference on Emerging Issues in Commerce and Management, Department of Commerce School of Commerce and Management Central University of Rajasthan, Kishangarh, Rajasthan, India. www.curaj.ac.in
- Singh, A. and **Rani, S.** (2013, February 7-8). Consumer Brand Awareness-A Review based study [Paper presentation]. HSB 5th Annual National Conference on Business and Management, GJUS&T, Hisar, India.
- Kundu, S. C. and **Rani, S.** (2008, November 26-29). A multivariate analysis of entrepreneurial/managerial tendencies of aspiring human resources in India [Paper presentation]. 9th Management International Conference (MIC 2008)—Intercultural Dialogue and Management, Barcelona, Spain.
- Kundu, S. C. and **Rani, S.** (2006, November 23-25). Personality and attitudes of Indian young female workforce: Entrepreneurial orientation by education and regions. In *Proceedings of The Seventh Management International Conference—Advancing Business and Management in Knowledge-based Society (23-25 November)*, pp. 201-211. Slovenia: University of Primorska, Portoroz.
- **Rani, S.** and Kaushik, N. (2005, February 26-28). A comparative study of achievement motivation, home environment and Parent-child relationship of adolescents [Paper presentation]. International Conference on Applied & Community Psychology Trends & Directions, Gurukul Kangri Vishwavidyalaya, Haridwar, India.
- Kaushik, N. and **Rani, S.** (2003, January 10-11). HR challenges in technology management - A psychological perspective [Paper presentation]. International Conference on Management of Research and Development (ICMARD 2003), IIT Delhi, India.

Sessions Chaired in Conferences

1. Technical Session Chair, HSB Ist International Conference (STEM-2024) (29 Feb -01 Mar 2024) organized by Haryana School of Business, at GJUS&T, Hisar-125001, India.
2. Coordinator of pre-conference workshop on “Case Method: Learning, Teaching and Writing” (28 Feb 2024) at Haryana School of Business, at GJUS&T, Hisar-125001, India.
3. Technical Session Chair, HSB 15th Annual National Conference-2023 (09-10 Feb 2023) organized by Haryana School of Business, at GJUS&T, Hisar-125001, India.
4. Technical Session Chair, “*National Education Policy 2020: Challenges Before Professional Education*” HSB 14th Annual National Conference-2022 (10-11 Feb, 2022) organized by Haryana School of Business, at GJUS&T, Hisar-125001, India.
5. Session Chair, International Conference on Contemporary Issues in Business Management & Economics (ICCIBME-2021), organized by the Department of Management Studies, Panipat Institute of Engineering and Technology, Haryana held on 28th & 29th May 2021.
6. Guest Speaker for a session on “*Hands-on learning-How to teach a case and How to write a case*” in a joint conference “*Governance in an Era of Inequality: Training the Next Generation of Policy Practitioners in South Asia*” (February 25-26, 2019), NASPAA and OP Jindal School of Government and Public Policy, O.P. Jindal Global University, Sonipat-131001, India.
7. International Conference on Positive Psychology for Health and Well Being (March 9-10, 2018), Department of Applied Psychology, GJUS&T, Hisar-125001 (India).
8. Guest of Honour and Key Note Speaker in 6th International Conference on the theme “*Alchemy of Leadership for Innovation & Sustainability*” (February 17-18, 2018), School of Management Sciences, Varanasi (India) in association with the California State University, San Bernardino, USA, Claflin University, USA, ASSOCHAM and Quality Circle Forum of India.
9. HSB 9th Annual National Conference on Business and Management (February 08-09, 2017) organized by Haryana School of Business, at GJUS&T, Hisar-125001, India.
10. International Conference on Youth and Well Being (November 11-12, 2016), Department of Applied Psychology, GJUS&T, Hisar (India) and Community Psychology Association of India (CPAI).
11. HSB 8th Annual National Conference on Business and Management (February 10-11, 2016), Haryana School of Business, GJUS&T, Hisar-125001, India.

Thesis Supervised/Co-supervised :

- Completed: 03
- Under progress: 01
- Research Advisor (2015-2023) for Participants of the Induction Program at LBSNAA who are required to submit a dissertation as part of their curriculum of MA (Public Administration, JNU).

Research Projects Supervised

- Completed: 02 (at LBSNAA)

Professional Service

- **Member of faculty for “The Leadership Academy For Development (LAD)**”** Stanford's Center on Democracy, Development and the Rule of Law, Stanford, CA 94305 <https://cddrl.fsi.stanford.edu/lad/content/sunita-rani>
- **Member of Board of Studies and research (BOS&R)** Haryana School of Business, at GJUS&T, Hisar-125001, India.
- **Member of Expert Advisory** Board of SMS Journal of Entrepreneurship & Innovation, School of Management Sciences, Varanasi (India).
- **Reviewer for Journals/Conferences** like Organizational Behaviour and Human Decision Processes, Management Research Review, Organization Management Journal, South Asian Journal of Human Resources Management, International Journal of Research in Innovative Multidisciplinary Studies, Academy of Management Annual Conference etc.

LAD: trains mid-career government officials and business leaders from developing countries to help the private sector be a constructive force for economic growth and development

Volunteer Services

- A regular volunteer for motivational sessions and interaction with students from rural background
- A regular volunteer for career counseling for students in nearby government schools

Personal Dossier

- **Born on:** Oct 10, 1978
- **Hobbies:** Trekking, Mountaineering*, Cycling, Reading, Watching Movies, Casual Painting
- **Married to Dr Sanjeev Kumar:** Professor, Haryana School of Business, GJUS&T, Hisar-125001 (India)
- **Mother of a girl child**

**During the tenure as a Commissioned Officer in Indian Air Force, did Basic Mountaineering Course and Para Jumping course and participated in mountaineering expeditions organized by Indian Air Force. Played Hockey at University level.*

Sunita Rani