

Name of the Faculty Member: Dr. Himani Sharma

Name of Activity: Role Playing

Name of Course/PAPER: Human Resource Development

Semester: IV

Brief Description: Management students' needs to develop different skills to enhance their career prospects. With this aim a role-playing activity was conducted where students were encouraged to form a team of 5-6 members of their own and then each team presented a business proposal to other team followed by a healthy discussion of the pros and cons of the proposal. During this whole process both teams were encouraged to negotiate their business proposal at best terms. This activity helped students to polish their communication skills and negotiation skills.